



## **FOR IMMEDIATE RELEASE**

### **SYSPRO Implementation Methodology Wins Top Industry Award**

Vancouver, BC – October 28, 2002 -- SYSPRO has announced that the SYSPRO implementation methodology, STARS, has been awarded the K2 Quality Award for "Installation Channel/Methodology."

K2 Enterprises, a highly respected organization that provides technology consulting and lectures on technology topics, selected the SYSPRO STARS Implementation Methodology for the award based on a polling of the entire K2 teaching staff. "It was almost a unanimous win," noted Randy Johnston, executive vice president, K2 Enterprises." The competition was open to all technology products, hardware and software, in the market place. "It made no difference how long someone had been in business, whether they worked with K2 or not, and whether they were big or small. We had categories to consider, and each instructor responded based on their experience, attendee feedback, and so forth," said Johnston.

Joey Benadretti, SYSPRO vice president, Marketing, said of the recognition, "This award is indeed affirmation that the SYSPRO STARS Implementation Methodology is rapidly becoming the industry standard. The SYSPRO STARS Methodology speeds software implementation for a faster ROI, and, at the same time, helps a company to streamline its business processes for greater operational efficiency."

The STARS (Structured Technique to Achieve Rapid Solution) Implementation Methodology is a highly structured, business-centric methodology that guides implementers in all aspects of the implementation procedure and provides a framework by which business practices can be examined and re-energized to maximize overall operational efficiency.

STARS consists of four separate volumes that focus on mapping SYSPRO enterprise software to business flows. STARS offers templates for such major functional areas as inventory and warehouse management as well as processes related to planning, purchasing, manufacturing, sales, distribution, financials, administration, APS, CRM, and .NET-based e-commerce.

STARS makes SYSPRO software the concentric framework by which a business can enhance flexibility and responsiveness, break down barriers between functional departments and eliminate the duplication of efforts. STARS also helps the customer to maximize the continuing utilization of SYSPRO software by providing, as it were, an “audit trail” upon which additional functionality and procedures can be built.

According to Benadretti, “Many businesses simply fail to examine their existing business processes at the time new software is being implemented. They attempt to ‘lay’ the new software on top of existing procedures and, therefore, expectations may not be fully realized.

Any implementation process has to have a starting point – a foundation. The more solid the foundation, the better the chance to maximize utilization of the new software. Typically, this foundation is established via an internal audit, where the totality of existing business processes is noted and detailed, including the roles and responsibilities of individuals. With this audit as a starting point, business process re-engineering can be maximized. STARS provides the guidelines for such an audit. In fact, the STARS library of documents can be used during Joint Application Design (JAD) sessions for the defining of business processes when the detailed requirements for each business area are being documented. During such sessions, any areas of the system that require re-engineering are highlighted as well as the suggestions for improving the processes.”

SYSPRO enterprise software is a fully, integrated, modular offering that optimizes the abilities of single and multi-site manufacturers (repetitive, custom, quick-turn and mixed mode) and distributors. It offers outstanding price/performance and balance of functionality. More than 40 application modules cover financial controls, sales, purchasing, inventory control, MRP/production control, distribution, Business Analytics, Advanced Planning & Scheduling and CRM, enabling companies to tailor

solutions specific to their requirements. SYSPRO software supports Microsoft SQL and runs on Windows® 2000, NT and 98, UNIX and Novell.

SYSPRO is a world leader in providing manufacturing, distribution and financial accounting software solutions with thousands of installations in more than 50 countries. SYSPRO is one of the world's most honored software companies. Recent milestones include: Number One Rating in 2002 Middle Market ERP Software Survey Conducted by Accounting Research; Recipient of START Magazine's First Annual Vision Award (2001) and "Hottest Company" designation for three years; Named Finalist for Developer of Year (2002) by Software Council of Southern California; Ranked Among World's Top Software Companies by MSI Magazine, Managing Automation Magazine, Logistics Management Magazine and Software Magazine; and Given Highest Ratings in Accounting and Manufacturing Software Reviews by CPA Software News for ten consecutive years.

SYSPRO software is marketed worldwide through offices in the U.S., Canada, Africa, Asia Pacific, Australia and the U.K.

SYSPRO headquarters for Canada, is located in Vancouver, B.C. The company markets SYSPRO supply chain software and enables emerging companies across Canada to utilize the power of cutting-edge technology to enhance the efficiency of their operations.

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